

# Sales Order

Station: **WINA-AM** Agency: **Katz Media Group**  
 Contract Name: **AFF/VA/5929 2018** Address: **125 West 55th Street**  
 Contract#: **201388** **3rd Floor**  
 Start Date: **4/10/18** End Date: **4/16/18** City: **New York** State: **NY** Zip: **10019**  
 Revenue Type: **National Political - Agency** Type: **Cash** Buyer: \_\_\_\_\_  
 Advertiser: **American Future Fund** Tax Schedule: \_\_\_\_\_ (None)  
 Address: \_\_\_\_\_ Agency Commission %: **15**  
 City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_ Billing Cycle: **Standard**  
 Product Name: **AFF/VA/5929** Salesperson: **5238BNATI** Comm %: **0**  
 Competitive Code: **Political** Makegood Policy: **Within Contract Dates**

No	DATES		Alt wks	TIMES		LEN	DISTRIBUTION										RATE	TOTALS		PTY
	START	END		START	END		M	T	W	T	F	SA	SU	Per Wk	D/W	SPOTS		\$\$		
1	4/10/18	4/16/18		6:00 AM	10:00 AM	60	2	3	2	2	2			11	D	80.00	11	880.00	1	
2	4/10/18	4/16/18		10:00 AM	3:00 PM	60	2	2	2	2	2			10	D	75.00	10	750.00	1	
3	4/10/18	4/16/18		3:00 PM	7:00 PM	60	2	2	3	2	2			11	D	75.00	11	825.00	1	

## Billing Projections: By Month

Apr 18  
 CA 2,455.00  
 ST 2,455.00

☒ Print Spot Prices

Notes to Traffic: **We have Payment and NAB Forms - TP**

**4/9/18**

TOTAL SPOTS **32**  
 GROSS TOTAL \$ **2,455.00**  
 ADJUSTED SPOTS **32**  
 ADJUSTED TOTAL \$ **2,455.00**

APPROVE DECLINE

☒ ☐ 5238mcon, 04/09/18 @1:31PM  
☐ ☐ General Manager  
☐ ☐ National Sales Manager  
☐ ☐ Local Sales Manager

Apr 09, 18  
 CONT# 31734505 Mod# Ver# 1 (Last =)  
 REP KATZ RADIO  
 TO WINA-AM (Charlottesville, VA)  
 FM LINDSAY COOPER  
 OFF PHILADELPHIA  
 AGY Katz Media Group  
 ADDR 125 West 55th Street 3rd Floor  
 New York, NY 10019

DDS CONT# 0  
 C/P/E: AFF / VA / 5929

SALESPERSON FAX#

PH # 410-825-9877

BYR Helen Hanratty  
 ADV AMERICAN FUTURE FUND  
 PDT Issue VA  
 FLT Apr 10, 18 - Apr 16, 18

\* REP ORDER COMMENT \*

\*\* 4/9/2018 12:19:00 PM: MENTZER MEDIA HAS PAID KATZ CIA VIA CREDIT CARD - WHEN AN AGENCY PAYS KATZ MEDIA VIA CREDIT CARD, THERE IS A CUSTOMARY CREDIT CARD CHARGE ASSOCIATED WITH THE PAYMENT WHICH WILL BE CHARGED BACK TO THE STATIONS. PLEASE NOTE THERE IS A 24 HOUR CANCELLATION POLICY WITH ALL POLITICAL/ISSUE ORDERS. PLEASE CONFIRM WITH MICHAEL.MERGET@KATZRADIOGROUP.COM. 215.557.4208. THANKS!

\*\* 4/9/2018 12:19:00 PM: THIS IS A KATZ MEDIA GROUP ORDER. ALL BILLING SHOULD BE SENT TO KATZ MEDIA GROUP 125 W 55TH ST./NY,NY 10019. KATZ MEDIA GROUP IS NOT LIABLE FOR PAYMENT.

MC	LN	DAYS	TIME	LEN	EFFECTIVE DATES	# OF Day	NPD	RATE	TOT SPTS
		<b>FLIGHT 1</b>							
	1.1	.T....	6A - 10A	60	04/10/2018 - 04/10/2018	1D	3	\$80.00	3
	1.2	.T....	10A - 3P	60	04/10/2018 - 04/10/2018	1D	2	\$75.00	2
	1.3	.T....	3P - 7P	60	04/10/2018 - 04/10/2018	1D	2	\$75.00	2
					<b>** FLIGHT TOTALS **</b>		7	\$540.00	
		<b>FLIGHT 2</b>							
	2.1	..W....	6A - 10A	60	04/11/2018 - 04/11/2018	1D	2	\$80.00	2
	2.2	..W....	10A - 3P	60	04/11/2018 - 04/11/2018	1D	2	\$75.00	2
	2.3	..W....	3P - 7P	60	04/11/2018 - 04/11/2018	1D	3	\$75.00	3
					<b>** FLIGHT TOTALS **</b>		7	\$535.00	
		<b>FLIGHT 3</b>							
	3.1	...T...	6A - 10A	60	04/12/2018 - 04/12/2018	1D	2	\$80.00	2
	3.2	...T...	10A - 3P	60	04/12/2018 - 04/12/2018	1D	2	\$75.00	2
	3.3	...T...	3P - 7P	60	04/12/2018 - 04/12/2018	1D	2	\$75.00	2
					<b>** FLIGHT TOTALS **</b>		6	\$460.00	
		<b>FLIGHT 4</b>							
	4.1	....F..	6A - 10A	60	04/13/2018 - 04/13/2018	1D	2	\$80.00	2
	4.2	....F..	10A - 3P	60	04/13/2018 - 04/13/2018	1D	2	\$75.00	2
	4.3	....F..	3P - 7P	60	04/13/2018 - 04/13/2018	1D	2	\$75.00	2

CONT# 31734505 Mod# Ver# 1 (Last = )  
 REP KATZ RADIO

DDS CONT# 0  
 C/P/E: AFF / VA / 5929

				<b>** FLIGHT TOTALS **</b>			6	\$460.00	
		<b>FLIGHT 5</b>							
	5.1	M.....	6A - 10A	60	04/16/2018 - 04/16/2018	1D	2	\$80.00	2
	5.2	M.....	10A - 3P	60	04/16/2018 - 04/16/2018	1D	2	\$75.00	2
	5.3	M.....	3P - 7P	60	04/16/2018 - 04/16/2018	1D	2	\$75.00	2
				<b>** FLIGHT TOTALS **</b>			6	\$460.00	

	<b>Apr 18</b>						
SPOTS	32						
CASH	2455.00						
TRADE	0.00						
NSL	0.00						
TOTAL	2455.00						

						<b>TOTAL</b>
SPOTS						32
CASH						2,455.00
TRADE						0.00
NSL						0.00
TOTAL						2,455.00

**\*\* Competitive Comments \*\***

SVC:

Demo Adults 35+

Nondiscrimination -Paragraphs 49 and 50 of the United States Federal Communications Commission's Report and Order No. 07-217 provides that broadcast stations' advertising contracts will not discriminate on the basis of race or ethnicity, and must contain nondiscrimination clauses. Consistent with this order, Katz Communications, Inc. (including any subsidiary or division of Katz) does not discriminate in any broadcast advertising contract on the basis of race or ethnicity and evaluates, negotiates and completes its broadcast advertising contracts without regard to race or ethnicity.

## AGREEMENT FORM FOR NON-CANDIDATE/ISSUE ADVERTISEMENTS

<b>Station and Location:</b>	<b>Date:</b>
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I, **Brett Christner**

do hereby request station time concerning the following issue:

American Future Fund
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Broadcast Length	Time of Day, Rotation or Package	Days	Class	Times per Week	Number of Weeks

This broadcast time will be used by: American Future Fund

**THIS PAGE MUST BE COMPLETED FOR PROGRAMMING THAT  
"COMMUNICATES A POLITICAL MATTER OF NATIONAL IMPORTANCE."  
FOR ALL OTHER ISSUE ADS, PLEASE GO TO PAGE 3.**

Programming that "communicates a political matter of national importance" includes (1) references to legally qualified candidates (presidential, vice presidential or congressional); (2) any election to Federal office (e.g., any references to "our next senator", "our person in Washington" or "the President"); and (3) a national legislative issue of public importance (e.g., Affordable Care Act, revising the IRS tax code, federal gun control or any federal legislation).

**Does the programming (in whole or in part) communicate "a message relating to any political matter of national importance?"**

☒ **Yes**

☐ **No**

For programming that "communicates a message relating to any political matter of national importance," list the name of the legally qualified candidate(s) the programming refers to, the offices being sought, the date(s) of the election(s) and/or the issue to which the communication refers (if applicable):

I represent that the payment for the above described broadcast time has been furnished by (name and address):

American Future Fund  
6750 Westown Pkwy, #200-156  
West Des Moines, IA 50266

and you are authorized to announce the time as paid for by such person or entity (hereinafter referred to as the "sponsor").

List the chief executive officers or members of the executive committee or the board of directors below (or attach separately):

Allison Dorr Kleis - Treasurer  
Jennifer Robertson  
Lindsey Gerber

For programming that "communicates a message relating to any political matter of national importance," attach Agreed Upon Schedule (Page 5)

**TO BE COMPLETED FOR ALL ISSUE ADVERTISEMENTS**

**THIS STATION DOES NOT DISCRIMINATE OR PERMIT DISCRIMINATION ON THE BASIS OF RACE OR ETHNICITY IN THE PLACEMENT OF ADVERTISING.**

The Sponsor agrees to indemnify and hold harmless the station for any damages or liability, including reasonable attorney's fees, that may ensue from the broadcast of the above-requested advertisement(s). For the above-stated broadcast(s), the sponsor also agrees to prepare a script, transcript, or tape, which will be delivered to the station at least \_\_\_\_\_ before the time of the scheduled broadcasts.

**TO BE SIGNED BY ISSUE ADVERTISER (SPONSOR)**

03-26-18  
Date

[Signature]  
Signature

(575) 661-4233  
Contact Phone Number

**TO BE SIGNED BY STATION REPRESENTATIVE**

☒ Accepted

☐ Accepted In Part

☐ Rejected

[Signature]  
Signature

Michelle DeBary Connell  
Printed Name

DOS  
Title



## Client Information Form Issue

**Advertiser Group Name:**

American Future Fund

**Address:**

6750 Westown Pkwy., #200-156

**City, State & Zip Code:**

West Des Moines, IA 50266

**Phone:**

(515) 661-4233

**Website URL:**

americanfuturefund.com

**Executive Director/President:**

Nick Ryan

**Other Members of Executive**

**Committee or Board of Directors:**

*(list all that are applicable)*

Allison Dorr Kleis

Jennifer Robertson

Lindsey Gerber

**Group Treasurer:**

Allison Dorr Kleis

*\*Please complete all sections of this form. Media outlets may not accept advertising if required information is omitted.\**